# IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

| CALLAWAY GOLF COMPANY, |                       |
|------------------------|-----------------------|
| Plaintiff,             |                       |
| v.                     | C. A. No. 06-91 (SLR) |
| ACUSHNET COMPANY,      |                       |
| Defendant.             |                       |

JOINT PROPOSED VERDICT FORM
AND INTERROGATORIES TO THE JURY<sup>1</sup>

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<sup>&</sup>lt;sup>1</sup>As noted below in part IV.D, the parties have one remaining dispute regarding how to pose the question regarding reasaonable royalty damages. We are continuing to discuss this issue and will advise if we are able to resolve it prior to trial.

You, the jury, are to answer the following questions based on the evidence admitted at trial and according to the Instructions the Court has given you. Start with Question No. I and proceed through the questions following the directions included in this Verdict Form.

# I. INFRINGEMENT OF ASSERTED PATENT CLAIMS

#### Literal Infringement by Acushnet's ProV1 Products A.

Do you find by a preponderance of the evidence that Acushnet's making, use, offering for sale, or sale of its ProV1 products literally infringes any of the following claims of the asserted patents? (A "YES" answer to this question is a finding for CALLAWAY GOLF. A "NO" answer is a finding for ACUSHNET.)

| Literal Infringement-ProV1              | YES | NO |
|---|-----|----|
| U.S. Patent No. 6,210,293 ('293 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| U.S. Patent No. 6,503,156 ('156 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 3                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| Claim 6                                 |     |    |
| Claim 7                                 |     |    |
| Claim 8                                 |     |    |
| Claim 9                                 |     |    |
| Claim 10                                |     |    |
| Claim 11                                |     |    |
| U.S. Patent No. 6,506,130 ('130 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| U.S. Patent No. 6,595,873 ('873 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 3                                 |     |    |

# B. Doctrine of Equivalents Infringement by Acushnet's ProV1 Products

Only answer this question if you answered "NO" with regard to any claim in question I.A. Do you find by a preponderance of the evidence that Acushnet's making, use, offering for sale, or sale of its ProV1 products infringes any of the following claims of the asserted patents under the doctrine of equivalents? (A "YES" answer is a finding for CALLAWAY GOLF. A "NO" answer is a finding for ACUSHNET.)

| Doctrine of Equivalents Infringement-ProV1 | YES | NO |
|--|-----|----|
| U.S. Patent No. 6,210,293 ('293 Patent)    |     |    |
| Claim 1                                    |     |    |
| Claim 2                                    |     |    |
| Claim 4                                    |     |    |
| Claim 5                                    |     |    |
| U.S. Patent No. 6,503,156 ('156 Patent)    |     |    |
| Claim 1                                    |     |    |
| Claim 2                                    |     |    |
| Claim 3                                    |     |    |
| Claim 4                                    |     |    |
| Claim 5                                    |     |    |
| Claim 6                                    |     |    |
| Claim 7                                    |     |    |
| Claim 8                                    |     |    |
| Claim 9                                    |     |    |
| Claim 10                                   |     |    |
| Claim 11                                   |     |    |
| U.S. Patent No. 6,506,130 ('130 Patent)    |     |    |
| Claim 1                                    |     |    |
| Claim 2                                    |     |    |
| Claim 4                                    |     |    |
| U.S. Patent No. 6,595,873 ('873 Patent)    |     |    |
| Claim 1                                    |     |    |
| Claim 3                                    |     |    |

#### VALIDITY OF ASSERTED PATENT CLAIMS II.

#### **Lack of Written Description** A.

Do you find by clear and convincing evidence that any of the following asserted patent claims is invalid due to lack of written description? (A "NO" answer to this question is a finding for CALLAWAY GOLF. A "YES" answer is a finding for ACUSHNET.)

| Lack of Written Description             | YES | NO |
|---|-----|----|
| U.S. Patent No. 6,210,293 ('293 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| U.S. Patent No. 6,503,156 ('156 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 3                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| Claim 6                                 |     |    |
| Claim 7                                 |     |    |
| Claim 8                                 |     |    |
| Claim 9                                 |     |    |
| Claim 10                                |     |    |
| Claim 11                                |     |    |
| U.S. Patent No. 6,506,130 ('130 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| U.S. Patent No. 6,595,873 ('873 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 3                                 |     |    |

# B. Lack of Enablement

Do you find by clear and convincing evidence that any of the following patent claims is invalid due to lack of enablement? (A "NO" answer to this question is a finding for CALLAWAY GOLF. A "YES" answer is a finding for ACUSHNET.)

| Lack of Enablement                      | YES | NO |
|---|-----|----|
| U.S. Patent No. 6,210,293 ('293 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| U.S. Patent No. 6,503,156 ('156 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 3                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| Claim 6                                 |     |    |
| Claim 7                                 |     |    |
| Claim 8                                 |     |    |
| Claim 9                                 |     |    |
| Claim 10                                |     |    |
| Claim 11                                |     |    |
| U.S. Patent No. 6,506,130 ('130 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| U.S. Patent No. 6,595,873 ('873 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 3                                 |     |    |

# C. Anticipation

Do you find by clear and convincing evidence that any of the following asserted patent claims is invalid due to anticipation? (A "NO" answer to this question is a finding for CALLAWAY GOLF. A "YES" answer is a finding for ACUSHNET.)

| Anticipation                            | YES | NO |
|---|-----|----|
| U.S. Patent No. 6,210,293 ('293 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| U.S. Patent No. 6,503,156 ('156 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 3                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| Claim 6                                 |     |    |
| Claim 7                                 |     |    |
| Claim 8                                 |     |    |
| Claim 9                                 |     |    |
| Claim 10                                |     |    |
| Claim 11                                |     |    |
| U.S. Patent No. 6,506,130 ('130 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| U.S. Patent No. 6,595,873 ('873 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 3                                 |     |    |

# D. Obviousness

Do you find by clear and convincing evidence that any of the following claims is invalid due to obviousness? (A "NO" answer to this question is a finding for CALLAWAY GOLF. A "YES" answer is a finding for ACUSHNET.)

| Obviousness                             | YES | NO |
|---|-----|----|
| U.S. Patent No. 6,210,293 ('293 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| U.S. Patent No. 6,503,156 ('156 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 3                                 |     |    |
| Claim 4                                 |     |    |
| Claim 5                                 |     |    |
| Claim 6                                 |     |    |
| Claim 7                                 |     |    |
| Claim 8                                 |     |    |
| Claim 9                                 |     |    |
| Claim 10                                |     |    |
| Claim 11                                |     |    |
| U.S. Patent No. 6,506,130 ('130 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 2                                 |     |    |
| Claim 4                                 |     |    |
| U.S. Patent No. 6,595,873 ('873 Patent) |     |    |
| Claim 1                                 |     |    |
| Claim 3                                 |     |    |

Answer the following questions in Sections III and IV if you find that Acushnet has infringed any valid claim of the asserted patents, either literally or by equivalence.

#### III. WILLFUL INFRINGEMENT

Do you find by clear and convincing evidence that ACUSHNET's patent infringement has been willful?

| WILLFUL INFRINGEMENT | YES | NO |
|----------------------|-----|----|
|                      |     |    |

### IV. DAMAGES - PATENT INFRINGEMENT

### A. Laches Defense

Do you find by a preponderance of the evidence that Acushnet has proven its laches defense, and therefore, Callaway Golf cannot recover any damages prior to the filing of this lawsuit? (A "NO" answer to this question is a finding for CALLAWAY GOLF. A "YES" answer is a finding for ACUSHNET.)

| LACHES DEFENSE | YES | NO |
|----------------|-----|----|
|                |     |    |

### **B.** Lost Profits

Do you find that CALLAWAY GOLF has proven by a preponderance of the evidence that it is entitled to recover lost profits because it lost sales due to Acushnet's manufacture, use, or sale of the infringing ProV1 product? (A "YES" answer to this question is a finding for CALLAWAY GOLF. A "NO" answer is a finding for ACUSHNET.)

| LOST PROFITS | YES | NO |
|--------------|-----|----|
|              |     |    |

### C. Amount of Lost Profits

If you found that CALLAWAY GOLF is entitled to recover lost profits, what amount of profits, due to lost sales, do you find by a preponderance of the evidence CALLAWAY GOLF lost as a result of ACUSHNET's patent infringement?

| \$ |  |  |  |  |
|----|--|--|--|--|
|    |  |  |  |  |
|    |  |  |  |  |

# D. Amount of Reasonable Royalty [CALLAWAY GOLF'S PROPOSAL]

| What amount of reasonable royalty damages and what royalty rate percentage do    | you _    |
|--|----------|
| find by a preponderance of the evidence that CALLAWAY GOLF has proven it is owed | I due to |
| ACUSHNET's patent infringement?  |          |

Royalty Rate %\_\_\_\_\_\_ \$\_\_\_\_

# D. Amount of Reasonable Royalty [ACUSHNET'S PROPOSAL]

What amount of reasonable royalty damages, if any, do you find by a preponderance of the evidence that CALLAWAY GOLF has proven it is owed due to ACUSHNET's patent infringement?

\$\_\_\_\_\_

If you have found that CALLAWAY GOLF has proven by a preponderance of the evidence that it is entitled to reasonable royalty damages, and you have based that award on a royalty rate, what rate did you use?

%\_\_\_\_\_

| <b>E.</b> | Total Damages        | for Dotont | Infringement |
|-----------|----------------------|------------|--------------|
| L.        | <b>Total Damages</b> | ioi ratent | minigement   |

Add amounts from lines C and D): \$\_\_\_\_\_

# V. DAMAGES – BREACH OF CONTRACT

What amount of damages, if any, do you find by a *preponderance of the evidence* that CALLAWAY GOLF has proven it is owed due to ACUSHNET's breach of contract?

\$

| You must each sign this verdict form: |   |  |  |  |
|---------------------------------------|---|--|--|--|
| Dated:                                |   |  |  |  |
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|                                       |   |  |  |  |

Dated: November 16, 2007

FISH & RICHARDSON P.C.

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ATTORNEYS FOR PLAINTIFF CALLAWAY GOLF COMPANY

# **CERTIFICATE OF SERVICE**

I hereby certify that on November 16, 2007, the attached document was electronically filed with the Clerk of Court using CM/ECF which will send electronic notification of such filing(s) to the following Delaware counsel.

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